



September 5, 2018

#A18-137

For More Information: Agent Service Center

800-267-3156

SellPoint Changes are Live!

Sales Audience: Small Group

Summary

The new SellPoint functionalities are now live! See below for details.

Details

SellPoint has been enhanced to make it easier to sell Florida Blue small group business. The following reminders were provided to you:

- Videos are available for you to get acclimated to the new functionalities – [Click here](#)
- Webinars are available for you to get training – [Click here](#) to register.
 - The last webinar is Thursday, September 6 from 1:30–3 p.m.
- If you have trouble logging into accessBlue, please contact the Agent Service Center at 800-267-3156.
- If you have trouble with SellPoint, please contact your General Agent (GA).
 - GAs should contact SellPointSupport@bcbsfl.com if you encounter technical issues that you cannot resolve for your agencies.

Next Steps

- Review the videos about new Small Group Sales.
- You'll get help with renewing groups from your new GA will start with 1/1/2019 renewals.

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