



Welcome to Broker's Paradise™

## RBG Tip Sheet Carrier Updates 1.9.17

### **BLUE SHIELD OF CA**

#### Producer Alert

- **Sutter Health Contract:** New 3-year agreement signed effective January 1, 2017!

### **COVERED CALIFORNIA (CCSB)**

#### Partner News

- **Enhanced Agent Portal:** Website improvements are expected for release in the first quarter of 2017. Expected enhancements will include processing client renewals, submitting eligibility changes, access commission information and other time saving capabilities.
- **Enhanced Employer Portal:** Later in the year, employers will be able to pay premiums online, update employee information, download side-by-side comparison worksheets of their benefit plan options and much more.
- **Nonpayment of Premiums - Policy Change:** Effective January 1, 2017, the statement of consequences will be enclosed with the employer's invoice and serves as the first notice of delinquency.
- **Carrier ID Cards:** Carrier partners of Covered California for Small Business are now given the option to either continue printing ID cards with the Covered CA logo or remove the logo altogether. Thus far, Blue Shield of California (PPO plans only) and Health Net have confirmed that they will remove the Covered CA logo from their ID cards in early 2017.
- **No Out-of-State Participation Requirements:** Covered California for Small Business has eliminated membership participation requirements across states, so long as the business's headquarters are registered in California.
- **General Agent Partners:** GA's are here to help, readily available services include: prospecting, pre-screening, underwriting, quoting, pre and post-sales support, enrollment, customer service, renewal support and other resource materials.
- **PEO's:** CCSB is a great place for placing your Professional Employer Organizations, read the alert and see why.
- **Updated Eligibility Guidelines:** The Covered California for Small Business [Enrollment & Eligibility Guidelines](#) were recently updated and are now available for download under the Agent Sales Tool Kit.
- **2017 Health Plan Change Summary Now Online:** View a side-by-side comparison of the 2017 plan benefits, [2017 Health Plan Change Summary](#).
- **Customized New Hire Employee Worksheets:** Receive a customized new hire worksheet within 48 hours of your request.

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