



Welcome to Broker's Paradise™

## RBG Tip Sheet Carrier Updates 8.8.2016

### **BLUE SHIELD OF CA**

#### Broker July Update

- Q4 Cycle has launched: your clients will have more options in Q4, starting with plan pairing
- System issue impacts new enrollee rates
- A convenient option for clients: Pay premiums online
- Remember, your clients can save by changing their renewal month.
- Producer Services Team: Let us help!

#### Producer Connection

- **Pediatric Dental:** Your small business clients may not know that the health coverage they offer their employees includes pediatric dental and vision benefits. [Help them see](#) why these essential health benefits are so important to the overall health of their employees' covered dependents. All Blue Shield small business health plans feature embedded pediatric dental and vision coverage as essential health benefits under the Affordable Care Act.

### **HUMANA**

**Voluntary Benefits Bonus Program:** For group with effective dates 8/1/16 - 1/1/17, Humana has rolled out their richest small group bonus plan ever!! View their [Bonus Program Flyer](#).

- Group Size 2-50
- Dental Only \$250
- Dental + Vision \$500
- Dental + Two or more Specialty Lines of Coverage \$750

#### **Why Humana?**

- Unlimited Annual Maximum Plan
- Competitive Rates
- Bundling Discounts (2-50)
- Rich Reimbursement Levels
- Solid Contracts - Includes 4 Periodontal visits under Basic, industry leading.
- Extended Annual Max (Humana pays 30% even after the annual maximum has been met, this goes much further than competitors roll over dollars)
- Waive Preventative on Annual Maximum (Add this in the front and then your Extended Annual Max will make even a \$1000 Annual Max go much further).
- Personal Service
- [Digital ID Cards](#) available on your Smart Phone

**Voluntary Benefits:** Humana offers [Accident](#) and [Cancer/Critical Illness](#) Plans

**Humana Vision:** In addition to our retail chains and local optometrists members can get their [Glasses Online](#), as well as their contact lenses. Our Network has grown by 20% and the network name is now Humana Eyemed Insight, view the [Humana Vision Plans](#).

### **ROGERS BENEFIT GROUP**

- **HRAnswerLink:** Join us for an introduction to [HRAnswerLink's Robust Branded HR Services / Rogers Benefit Group Partnership](#). Rogers Benefit Group is very pleased to present a new partnership with HRAnswerLink. HRAnswerLink is a premier provider of HR services in the US. HRAnswerLink is an affordable HR Support Center for your client base that can be branded specifically to your Agency. Join one of three webinars we will be conducting to introduce HRAnswerLink. To register now! [Click Here](#)
  - o August 10th – Wednesday at 10:30 AM to 11:00 AM (PST)
- **Quote Request Reminders:** For faster turnaround times on your early renewal quote requests, please provide a current census and billing statement. What do we need to quote a group? See our [Quote Request Form](#). Turnaround times on quote requests vary based on demand. Get them in early!

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