



Welcome to Broker's Paradise™

RBG Tip Sheet Carrier Updates 8.15.2016

AETNA

SG ACA Business Updates

- **New Case Submission Policy:** Effective 10/1/16 submission cut-off dates are 1st of the month for 1st of the month and 15th of the month for the 15th. Groups submitted after the deadline will roll to the next available effective date.
- **Renewal Policy Change:** Effective 10/1/16 Aetna must receive written confirmation in advance of the customer renewal date for all Aetna small groups (1-100). Written confirmation may include signed renewal acceptance from the customer delivered by mail, fax or email to the Aetna Client Manager. Premium received in advance of the renewal date will also be considered renewal acceptance. If we haven't received written acceptance of the renewal, or renewal alternates, we will initiate termination of the policy for nonpayment.

ANTHEM BLUE CROSS

Small Group Updates

- **New Applications:** Please note: Anthem will no longer accept the 1/1/16 applications starting with 10/1/16 effective dates. Applications must be received by Anthem by 9/15/16. Please destroy and replace any of the 1/1/16 applications with the new revised 7/1/16 applications. Access them on [Producer Toolbox](#) or [Easy Renew](#).
- **Video:** Making it easier for SG Employers to do business with Anthem. [View the video.](#)
- **Webinar** - Producer Talk: Small Group Dental Competitive Trends. Thursday, August 18. [Register Today](#)
- **Webinar** - 30-Minute Group Renewals: How to get them and quoting options - Wednesday, August 10th 9:30 am PST. [Register Today.](#)
- **Webinar** - Why Sell Small Group Anthem: Wednesday, August 24th 9:30 am PST. [Register Today.](#)

BLUE SHIELD OF CA

Small Business Update (updated flyer coming soon)

- **Relaxed Participation:** The promotion has been extended through December 31, 2016 for Groups with 5 or more enrolled employees. The participation requirement is only 25%! The updated producer alert and flyer are expected to be released soon. In the interim, view the existing flyer for reference.

[Producer Alert \(reminder\)](#)

- **Commissions Paid by Electronic Funds Transfer Only - Effective 9/1/16:** To ensure that your commission payments are not disrupted, sign up for direct deposit through the [Producer Connection](#). Brokers who do not provide their electronic information will not receive commission payments until they do so.

METLIFE

[Small Business Advantage](#)

- **Broker Bonus:** Groups 10-99 employees, sell a dental plan and at least two new coverage from two or more of the different-product groups for an additional one-time payment.

Copyright © 2014 Rogers Benefit Group, All rights reserved.
You are receiving this email because you opted in, or your RBG Sales Rep opted you in.



Our mailing address is:

Rogers Benefit Group
6540 Lonetree Blvd Suite 100
Rocklin, CA 95765

[Add us to your address book](#)

Reach us by:

Phone: 916-960-0400

Web: <http://sacramento.rogersbenefit.com>

Email: sacramento@rogersbenefit.com

[unsubscribe from this list](#) | [update subscription preferences](#)