



Welcome to Broker's Paradise™

RBG Tip Sheet Carrier Updates 7.18.2016

ANTHEM BLUE CROSS OF CA

[Producer News Online](#)

- **Q4 Rate Release:** Rates are now available for quoting.
- **Newly Added - 6 New Sutter Providers:** Effective 7/1/16, The Small Group Full HMO network now includes: Palo Alto Medical Foundation (OKN), Palo Alto Foundation/Santa Cruz (ADK), Palo Alto Medical Foundation/PMC dba Mills Peninsula Division (MPMG) /Mills Peninsula Medical Group (ZO6), Peninsula Medical Clinic (5PN), Sutter East Bay Medical Foundation (OVA), Sutter Gould Medical Foundation (OWF)
- **7/1/16 Small Group Guide:** The 2016 Small Group Guide has been revised to reflect **mid-year changes** to our product portfolio (effective 7/1/16). [Download the guide](#). **A few of the portfolio enhancements include:** 1 new full network PPO Platinum Plan and 1 new full network HMO Platinum Plan. 4 new plan offerings within the PPO Gold metallic tier option that provide lower deductibles. 4 new plan offerings within the PPO Silver metallic tier option that provide lower deductibles.

BLUE SHIELD OF CA

[Producer Connection 4th Quarter Update](#)

- **New - HMO Plan Pairing:** Starting in October, sell Blue Shield Trio ACO HMO plans alongside Access + HMO plans.
- **New - Match Your H.S.A.-Compatible Plan with HealthEquity:** Blue Shield will share eligibility and claims data with HealthEquity for a seamless process. Signing up is easy, employers just check the box on the master group application (MGA). Available for Bronze Full PPO Savings 4500/30% and 5500/40% OffEx plans.
- **Specialty Plan Rates:** No increase
- **Medical Plan Rates:** Increases vary by region and plan. Most areas starting at 5%-8% above 3rd Quarter Rates (actual increases vary by plan and region and group demographics).
- **Renew early and save!** Form due 8/1/16 for a 9/1/16 early renewal date. Download the [Plan Year Contract Change Form](#).

[Producer Alert](#)

- **Commissions Paid by Electronic Funds Transfer Only - Effective 9/1/16:** To ensure that your commission payments are not disrupted, sign up for direct deposit through the [Producer Connection](#). Brokers who do not provide their electronic information will not receive commission payments until they do so.

[Small Business Paperless Update](#)

- **October Renewal Packets:** Error in packets made available on Producer Connection on 7/1/16. Corrected Packets now available on Producer Connection. This error was caught prior to printed copies being mailed out. Visit Producer Connection to confirm you have downloaded the corrected copy.
- **November Renewal Packets:** Available on Producer Connection as of 7/15/16. Employer printed copies to arrive the week of July 25th.

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Rogers Benefit Group
6540 Lonetree Blvd Suite 100
Rocklin, CA 95765

[Add us to your address book](#)

Reach us by:

Phone: 916-960-0400

Web: <http://sacramento.rogersbenefit.com>

Email: sacramento@rogersbenefit.com

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